

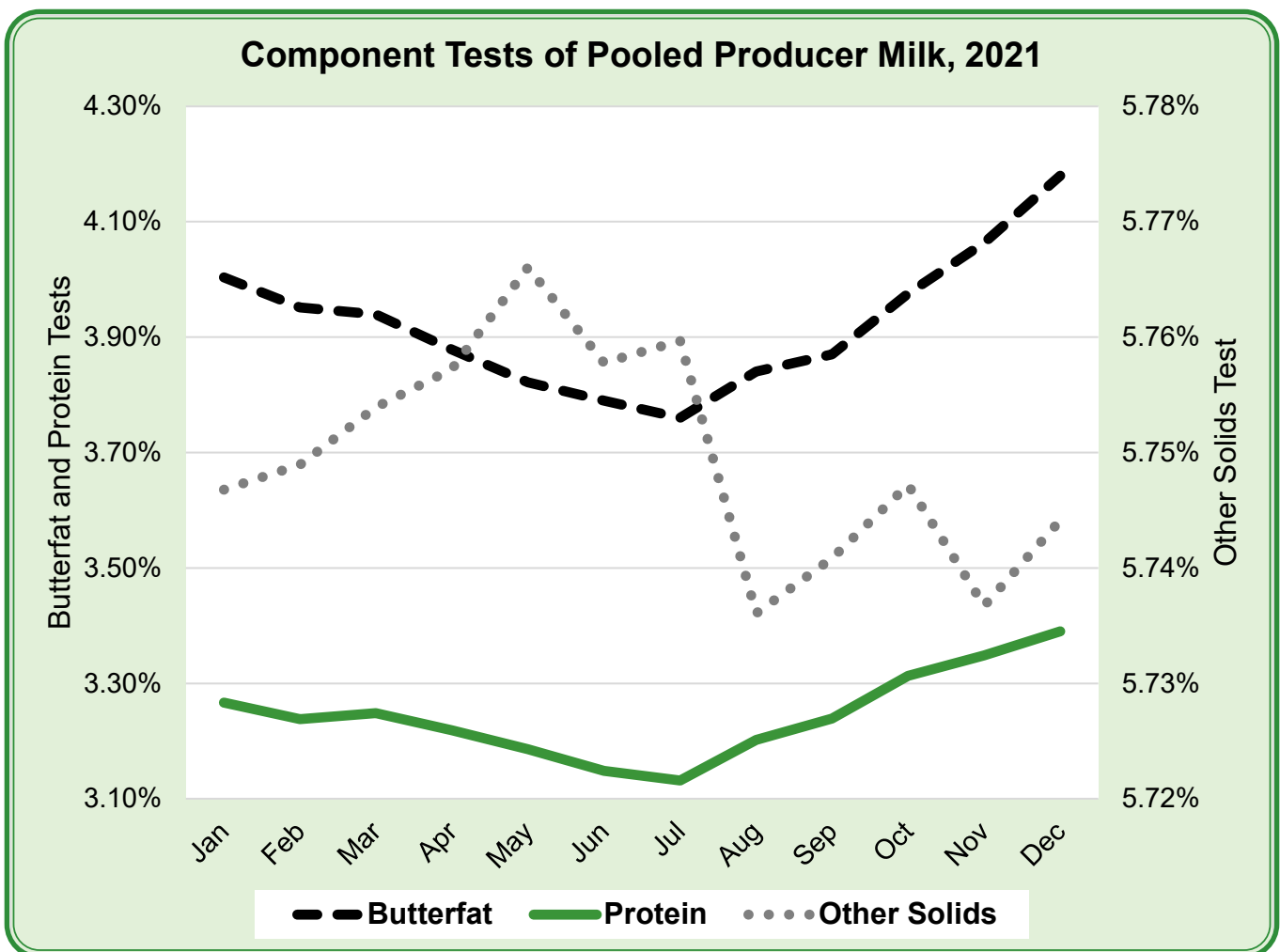
The Market Administrator's Annual Statistical Bulletin

California Milk Marketing Area
Federal Order No. 51

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**California Federal Marketing Area – Federal Milk Order No. 51
2021 Annual Report**

Disclaimer: Producer data is based on submitted handler reports and is subject to corrections made during the audit process. Totals may not add due to rounding.

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Summary: 2021 Under the California Federal Marketing Order

This report provides data on the operations of the California Federal Marketing Order (CFMO) during 2021 through a series of tables and charts. The *Bulletin Highlights* section summarizes significant California dairy industry events and trends in 2021. This report also lists handlers operating in the marketing area and features a map of their respective locations.

Order Volume Increases

Milk receipts from producers pooled on the Order totaled 23.8 billion pounds in 2021. The order volume increased by 3.8 percent from 2020, accounting for the leap day. Along with the increase in total pool volume from 2020 to 2021, the average number of pooled producers increased by five to 848. The average volume per producer was above 2.2 million pounds for every month of the year except December and peaked at 2.6 million pounds in August 2021. The average daily delivery per producer was just below 77,000 pounds, increasing 3.3 percent from 2020.

Class Utilization Changes

The percentage of pooled milk utilized in both Class I and Class II decreased from 2020 to 2021. On average, Class I represented 20.5 percent of the pool, while Class II represented 5.8 percent—down from 2020 by 1.8 and 0.8 percentage points, respectively. Adjusting for the leap day, average Class I pool volume decreased by five percent and that of Class II decreased by about 8.8 percent.

Class III and IV utilization fluctuated more sharply in 2021 than in 2020. Class III pool utilization peaked at 1.18 billion pounds in December 2021—more than 1.16 billion pounds above its low for the year in April. Class IV utilization climbed to almost 1.49 billion pounds in May but finished the year below 78 million pounds in December. The pool share of these classes also exhibited large shifts: Class III varied from a low of 1.1 percent of the pool to a high of 66.2 percent, while Class IV ranged from a minimum of 4.3 percent to a maximum of 73.4 percent.

Mixed Price Recovery

Dairy prices in 2021 moved in mixed directions; some prices increased substantially, while others moved down from 2020. Continued effects of the pandemic, rising input costs, as well as supply and demand fundamentals played a major role in shaping 2021's market outcomes. Prices exhibited strength to end the year, as December's Statistical Uniform Price (SUP) was the highest in CFMO history. The high price caps another volatile year in dairy markets but signals some recovery from 2020's low prices.

Commodity Prices – National Dairy Product Sales Report (NDPSR) prices mostly increased from 2020 to 2021. The average nonfat dry milk price posted the largest upward movement from the previous year, increasing by roughly 23 cents to \$1.2693 per pound. The cheese price, the only product price to fall from 2020, decreased by almost 25 cents to an average of \$1.6755 per pound. The average dry whey price rose by more than 21 cents to \$0.5744 per pound, while the average butter price for the year climbed more than 15 cents to \$1.7325 per pound. All NDPSR prices posted December 2021 values above those to start the year.

Component Prices – Component prices also moved in mixed directions from 2020 to 2021. Both the average butterfat and other solids price increased from 2020. The butterfat price increased by more than 18 cents, averaging \$1.8904 per pound in 2021. The average other solids price gained 22 cents to \$0.3866 per pound. The average nonfat solids price rose almost 23 cents per pound to \$1.0905. Following 2020's record-high cheese and protein prices, the average protein price fell by almost a dollar per pound to \$2.7630 per pound.

Class Prices – Some class prices posted substantial gains from 2020 to 2021, while others decreased. The annual average Class I price fell by eight cents per hundredweight (cwt) from 2020 to \$18.93. High butterfat and nonfat solids prices, especially in the fourth quarter, helped to push the 2021 average Class II and IV prices above

Summary: 2021 Under the California Federal Marketing Order (continued)

their 2020 averages. The average Class II price increased by \$2.15 to \$16.44 per cwt and the average Class IV price climbed \$2.60 to \$16.09 per cwt, but both remained below 2019 levels. The average Class III price fell by \$1.08 from 2020 but exceeded the 2019 average by \$0.12, equating to \$17.08 per cwt. Weighting class prices by volume utilized on the CFMO pool yields a weighted average SUP of \$16.56 per cwt—a \$1.92 improvement from 2020.

Producer Tests

The annual average butterfat and protein tests of pooled milk in 2021 rose considerably from the prior year. The annual average producer butterfat test was 3.92 percent, up 0.05 percentage points from 2020. The annual average producer protein test for 2021 increased by 0.05 percentage points to 3.24 percent. The annual average other solids test remained unchanged at 5.75 percent.

California Order Plant and Handler List, 2021

Pool Distributing Plants - Sec 1051.7 (a) or (b) or (d)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Alexandre Family Creamery	X	X	X	X	X	X	X	X	X	X	X	X
San Leandro, CA												
Alta Dena Certified Dairy (COI- North)	X	X	X	X	X	X	X	X	X	X	X	X
City Of Industry, CA												
Alta Dena South (COI- South)	X	X	X	X	X	X	X	X	X	X	X	X
City Of Industry, CA												
California Natural Products	X	X	X	X	X	X	X	X	X	X	X	X
Lathrop, CA												
Clover-Stornetta Farms	X	X	X	X	X	X	X	X	X	X	X	X
Petaluma, CA												
Driftwood Dairy, Inc.	X	X	X	X	X	X	X	X	X	X	X	X
El Monte, CA												
Foster Farms	X	X	X	X	X	X	X	X	X	X	X	X
Modesto, CA												
Hollandia Dairy, Inc.	X	X	X	X	X	X	X	X	X	X	X	X
San Marcos, CA												
HP Hood LLC	X	X	X	X	X	X	X	X	X	X	X	X
Sacramento, CA												
Kroger Compton Creamery	X	X	X	X	X	X	X	X	X	X	X	X
Compton, CA												
Kroger Riverside Creamery	X	X	X	X	X	X	X	X	X	X	X	X
Riverside, CA												
Model Dairy - Producers	X	X	X	X	X	X	X	X	X	X	X	X
Reno, NV												
Ninth Avenue Foods	X	X	X	X	X	X	X	X	X	X	X	X
City Of Industry, CA												
Producers Dairy Foods, Inc.	X	X	X	X	X	X	X	X	X	X	X	X
Fairfield, CA												
Producers Dairy Foods, Inc.	X	X	X	X	X	X	X	X	X	X	X	X
Fresno, CA												
Rex Creamery												
City Of Commerce, CA												
Rockview Dairies, Inc.	X	X	X	X	X	X	X	X	X	X	X	X
Downey, CA												
Rosa Brothers Milk Co.	X	X	X	X	X	X	X	X	X	X	X	X
Tulare, CA												
Safeway Inc. Milk Department	X	X	X	X	X	X	X	X	X	X	X	X
San Leandro, CA												
Safeway-Jerseymaid	X	X	X	X	X	X	X	X	X	X	X	X
City Of Commerce, CA												
Saputo Dairy Foods USA, LLC	X	X	X	X	X	X	X	X	X	X	X	X
Gustine, CA												
Straus Family Creamery	X	X	X	X	X	X	X	X	X	X	X	X
Marshall, CA												
Stremicks Heritage Foods	X	X	X	X	X	X	X	X	X	X	X	X
Santa Ana, CA												
WhiteWave Foods	X	X	X	X	X	X	X	X	X	X	X	X
City Of Industry, CA												

California Order Plant and Handler List, 2021 (continued)

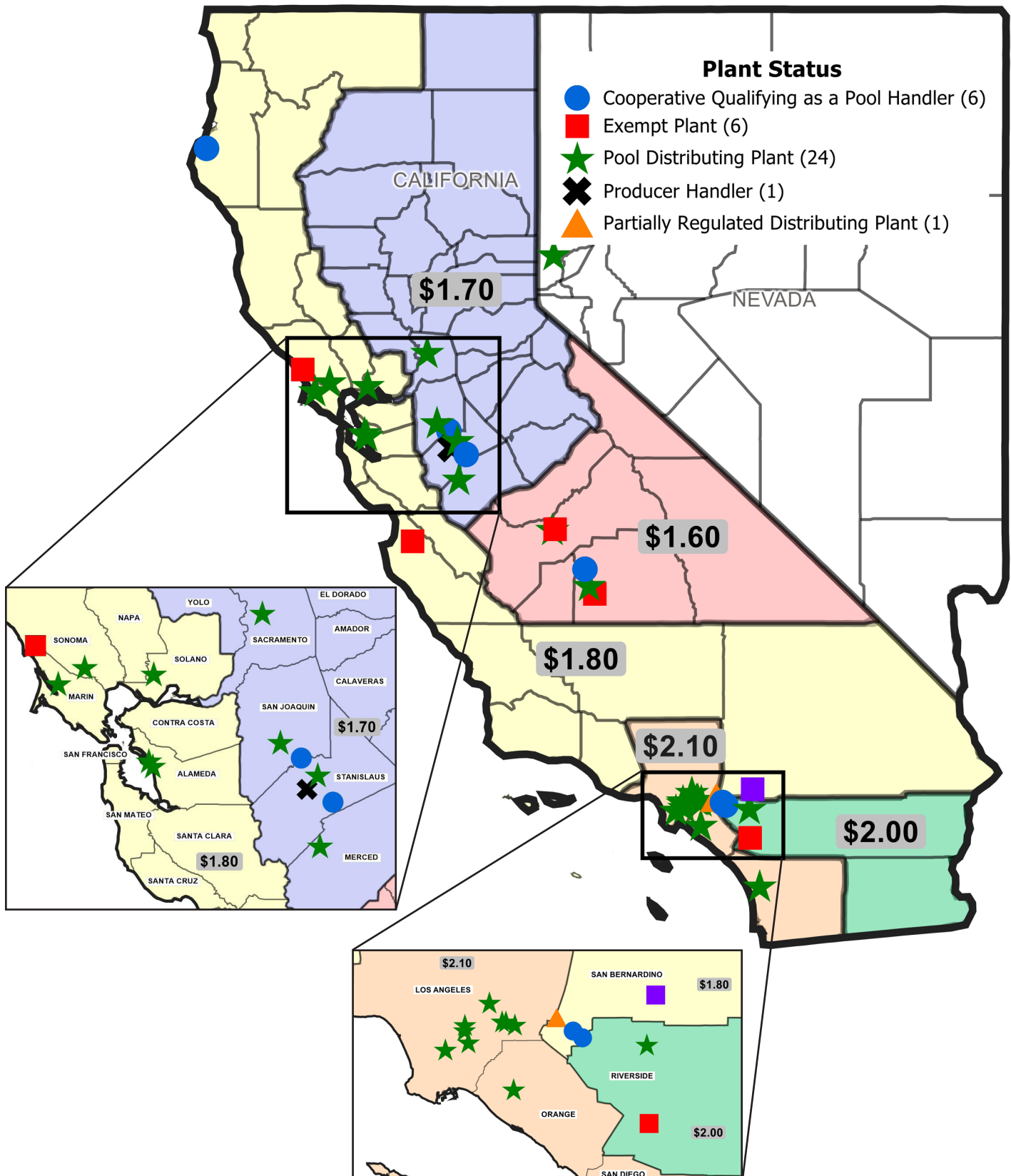
Cooperatives Qualifying as Pool Handlers - Sec 1000.9(c)												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
California Dairies, Inc.	X	X	X	X	X	X	X	X	X	X	X	X
Visalia, CA												
CROPP Coop	X	X	X	X	X	X	X	X	X	X	X	X
LaFarge, WI												
Dairy Farmers of America, Inc.	X	X	X	X	X	X	X	X	X	X	X	X
Corona, CA												
Legacy Milk Cooperative	X	X	X	X	X	X	X	X	X	X	X	X
Turlock, CA												
National Farmers Organization	X	X	X	X	X	X	X	X	X	X	X	X
Ames, IA												
Northwest Dairy Association	X	X	X									
Seattle, WA												
Organic Family Farms Marketing, LLC	X				X		X					X
Santa Fe, NM												
Pacific Gold Milk Producers, Inc.	X	X	X	X	X	X	X	X	X	X	X	X
Ripon, CA												
The Dairy Group, Inc.	X	X	X	X	X	X	X	X	X	X	X	X
Chino, CA												
Western Organic Family Farms					X		X					X
Ferndale, CA												
Partially Regulated Distributing Plants - Sec 1000.76												
Anderson Dairy, Inc.	X	X	X	X	X	X	X	X	X	X	X	X
Las Vegas, NV												
Aurora Organic Dairy	X	X	X	X	X	X	X	X	X	X	X	X
Columbia, MO												
California Natural Products					X							
Lathrop, CA												
Darigold, Inc.	X	X	X	X	X	X	X	X	X	X	X	X
Boise, ID												
Fairlife, LLC				X		X						
Coopersville, MI												
Fairlife, LLC					X							
Goodyear, AZ												
Farmdale Creamery, Inc.		X	X	X	X	X	X					
San Bernardino, CA												
Gosner Foods, Inc.	X	X	X	X	X	X	X	X	X	X	X	X
Logan, UT												
Saputo Dairy Foods USA, LLC	X	X	X	X	X	X	X	X	X	X	X	X
Murray, KY												
Saputo Dairy Foods USA, LLC	X	X	X	X	X	X	X	X	X	X	X	X
White Bear Lake, MN												
Scott Brothers Dairy											X	X
Chino, CA												
Western Quality Food Products	X	X	X	X	X	X	X	X	X	X	X	X
Cedar City, UT												
WhiteWave Foods	X	X	X	X	X	X	X	X	X	X	X	X
Mount Crawford, VA												
WWF Operating Company	X	X	X	X	X	X	X	X	X	X	X	X
Salt Lake City, UT												
YaYA Foods Corp.		X	X	X	X	X	X	X	X	X	X	X
Etobicoke, ON												
Producer Handler Plants - Sec 1051.10												
Nutcher Milk Company LLC	X	X	X	X	X	X	X	X	X	X	X	X
Modesto, CA												
Organic Pastures Dairy	X	X	X	X	X	X	X	X	X	X	X	X
Fresno, CA												
Raw Farms LLC*										X		X
Fresno, CA												

* Formerly operated as Organic Pastures Dairy

California Order Plant and Handler List, 2021 (continued)

Exempt Plants - Sec 1000.8(e)		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
CSU Fresno Ag Foundation	Fresno, CA	X	X	X	X	X	X	X	X	X	X	X	X
De Jong's Dairy	Wildomar, CA	X	X	X	X	X	X	X	X	X	X	X	X
Farmdale Creamery, Inc.	San Bernardino, CA	X							X	X	X	X	X
Saint Benoit Yogurt	Bodega, CA	X	X	X	X	X	X	X	X	X	X	X	X
Schoch Family Farmstead, Inc.	Salinas, CA	X	X	X	X	X	X	X	X	X	X	X	X
Scott Brothers Dairy	Chino, CA	X	X	X	X	X	X	X	X	X	X	X	X
Top O The Morn Farms, Inc.	Tulare, CA	X	X	X	X	X	X	X	X	X	X	X	X
Western Quality Food Products	Cedar City, UT					X							
Other Federal Order Distributing Plants with Route Sales into the California Marketing Area													
Aurora Organic Dairy	F.O. 32 Platteville, CO	X	X	X	X	X	X	X	X	X	X	X	X
C. F. Burger Creamery	F.O. 33 Detroit, MI										X		
Crescent Dairy	F.O. 5 Walterboro, SC				X						X		
Darigold, Inc.	F.O. 124 Portland, OR	X	X	X	X	X	X	X	X	X	X	X	X
Darigold, Inc.	F.O. 124 Seattle, WA	X	X	X	X	X	X	X	X	X	X	X	X
Fairlife, LLC	F.O. 33 Coopersville, MI	X	X	X	X	X	X	X	X	X	X	X	X
Fairlife, LLC	F.O. 131 Goodyear, AZ				X	X	X	X	X	X	X	X	X
Farmers All Natural Creamery	F.O. 32 Wellman, IA	X	X	X	X	X	X	X	X	X	X	X	X
GH Processing	F.O. 131 Yuma, AZ	X	X	X	X	X	X	X	X	X	X	X	X
HP Hood LLC	F.O. 1 Winchester, VA											X	X
Jackson Dairy	F.O. 32 Hutchinson, KS	X	X	X	X	X	X	X	X	X	X	X	X
Kroger Mountain View Foods	F.O. 32 Denver, CO	X	X	X	X	X	X	X	X	X	X	X	X
Nestle USA, Inc.	F.O. 33 Anderson, IN	X	X	X	X	X	X	X	X	X	X	X	X
Saputo Dairy Foods USA, LLC	F.O. 1 Delhi, NY	X	X	X	X	X	X	X	X	X	X	X	X
Saputo Dairy Foods USA, LLC	F.O. 126 Sulphur Springs, TX				X	X			X				
Schreiber Foods, Inc.	F.O. 33 Grand Rapids, MI				X	X			X	X	X	X	X
Shamrock Foods Company	F.O. 131 Phoenix, AZ	X	X	X	X	X	X	X	X	X	X	X	X
Smith Foods, Inc.	F.O. 33 Richmond, IN	X	X	X	X	X	X	X	X	X	X	X	X
St. Paul Beverage Solutions LLC	F.O. 30 Saint Paul, MN								X				X
WhiteWave Foods	F.O. 1 Mount Crawford, VA										X	X	X
WhiteWave Foods	F.O. 126 Dallas, TX				X	X	X	X	X	X	X	X	X

California Marketing Area Pool Handler Locations, 2021*



* Reflects handler status and location in December 2021.

Bulletin Highlights – 2021

January

January's issue of the *Bulletin* compared pool handlers' Class I sales in the marketing area in 2019 and 2020. The volume of Class I products in the California Federal Marketing Order (CFMO) declined by 3.5 percent from 2019 to 2020 on a daily average basis; however, some product categories saw larger changes than others. Notably, sales of organic milk products increased in all months of 2020, whereas flavored milk sales declined substantially in the fall, compared to 2019.

February

In February, the *Bulletin* examined component tests of pooled milk from November 2018 to February 2021 across all Federal Orders, highlighting seasonal trends as well as regional comparisons. Tests exhibited clear peaks in the early winter months and troughs in the warmer summer months. Compared to other Federal Orders, the CFMO ranked low in weighted average butterfat test but posted the third-highest weighted average protein test.

In addition, this issue discussed trends in Class IV utilization. In February 2021, Class IV utilization on the CFMO pool posted the second highest level on a daily average basis since November 2018.

March

The March *Bulletin* discussed 2020 pooled milk production in the CFMO, featuring maps and tables by California county. The *Bulletin* ranks Tulare County as the top producer of Federal Order (FO) 51 milk for 2020 followed by Kern and Merced, respectively. When calculating average daily delivery per producer for 2020, Tulare falls to fifth, while Kern ranks first.

The issue also included USDA's announcement of the minimum requirements for the Dairy Donation Program. The \$400 million program aims to facilitate the movement of dairy product donations to nonprofit organizations to help those in need.

April

April's *Bulletin* featured a detailed forecast of milk and input prices through the end of 2021. The forecast used *Chicago Mercantile Exchange* futures to project milk prices in the CFMO. Furthermore, it examined cost factors, such as feed and diesel prices; supply factors like milk production, herd size, and cold storage; and international as well as domestic demand factors.

May

The May *Bulletin* noted that the May 2021 pool set two records at the time: the highest Class IV share of the pool and the lowest Class I utilization on a daily average basis.

The issue also covered the changes in dairy prices from May 2019 to May 2021, emphasizing some recovery from pandemic lows.

June

In June, the *Bulletin* featured maps of milk production in FO areas. The maps depicted total production by county in December 2020 as well as production growth by county from December 2015 to December 2020. The *Bulletin* emphasized the importance of California counties in national milk production totals, as the top seven counties in California produced 16.8 percent of the milk in FO regions.

The June issue also displayed U.S. and California dairy product production for May 2021, emphasizing the high California shares of the national totals.

July

July's issue of the *Bulletin* contained the USDA's announcement of improvements to the dairy safety net and the new Pandemic Market Volatility Assistance Program (PMVAP). The program designated about \$350 million in pandemic assistance payments to dairy farmers. In addition, the announcement discussed the Dairy Donation Program and changes to the Dairy Margin Coverage (DMC) program.

Bulletin Highlights – 2021 (*continued*)

The issue also featured tables comparing the July 2020 and July 2021 pools across the eleven Federal Orders.

August

As August recorded a large increase in Class III receipts on the pool, the *Bulletin* took a deep dive into the dynamics of “repooling”, focusing on the role of location differentials in pooling decisions. The *Bulletin* illustrated and described the impacts of location differentials and price relationships on the June, July, and August 2021 pools.

September

The September *Bulletin* examined increases in consumer prices across categories as measured by the Consumer Price Index (CPI). The issue compared the CPI for dairy against other product categories—including all items, food at home, and food away from home—from September 2019 to September 2021, observing fluctuations coinciding with the pandemic.

The September issue also included an update on the PMVAP, providing more details and key requirements for the program.

October

October’s *Bulletin* outlined a price outlook through the next year. The issue discussed current Class III and IV futures, Statistical Uniform Price (SUP) projections, feed and diesel price forecasts,

milk production estimates, and macroeconomic indicators.

Furthermore, the issue examined year-to-date payments under the DMC program, depicting the program’s associated feed costs, milk prices, and margins. High feed costs for the year resulted in tighter DMC margins and a greater frequency of DMC payments as of September 2021.

November

In November, the *Bulletin* examined three full years of multiple component pricing in the CFMO. The issue discussed the record-high butterfat and protein tests in November 2021 and compared 2021 component levels to those of prior years. Further analysis discussed butterfat and protein prices and examined the gross payment composition for November 2021 compared to November 2020.

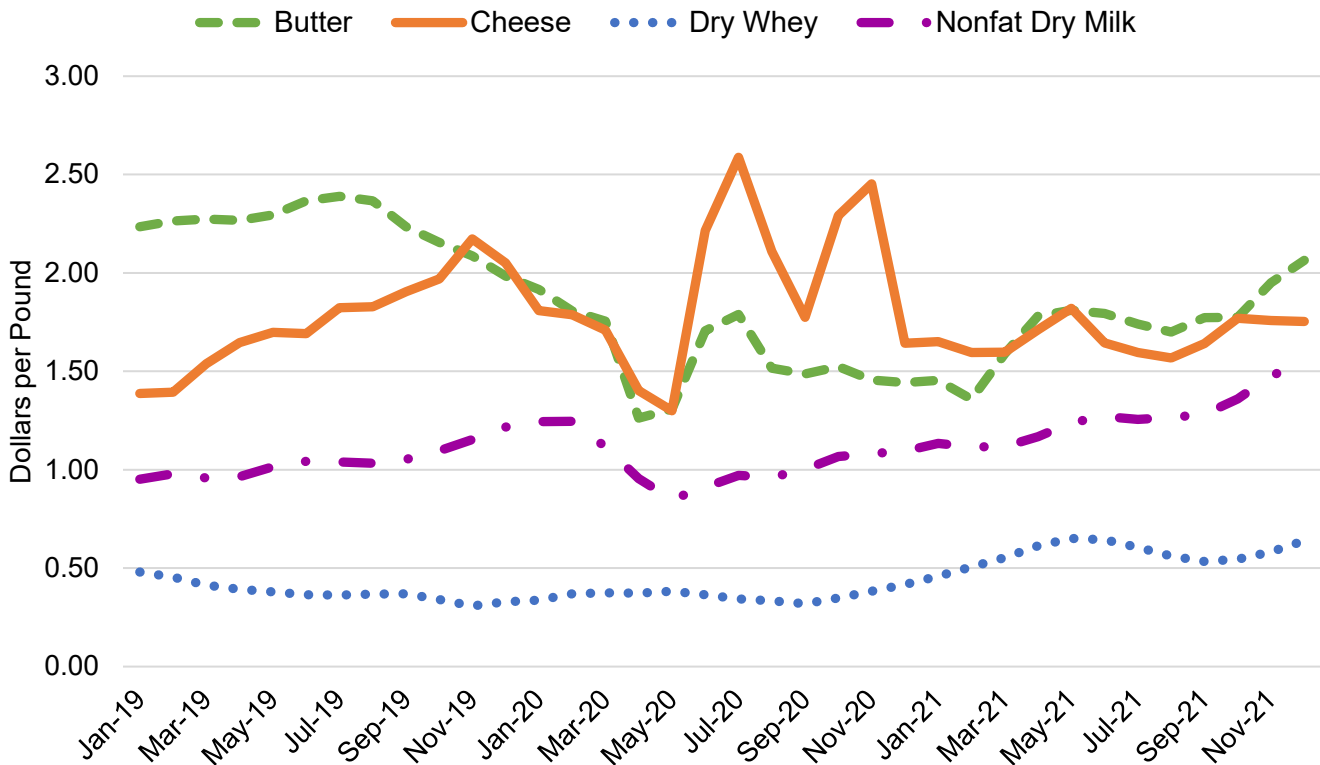
Lastly, the newsletter announced that 2022 reporting and payment dates were available on the CFMO website.

December

December’s *Bulletin* reviewed 2021 under the CFMO. The issue discussed CFMO milk prices throughout the year, including class prices, the SUP, and the Producer Price Differential (PPD). The issue also described class utilization and pooling dynamics and gave some insight into what 2022 may hold.

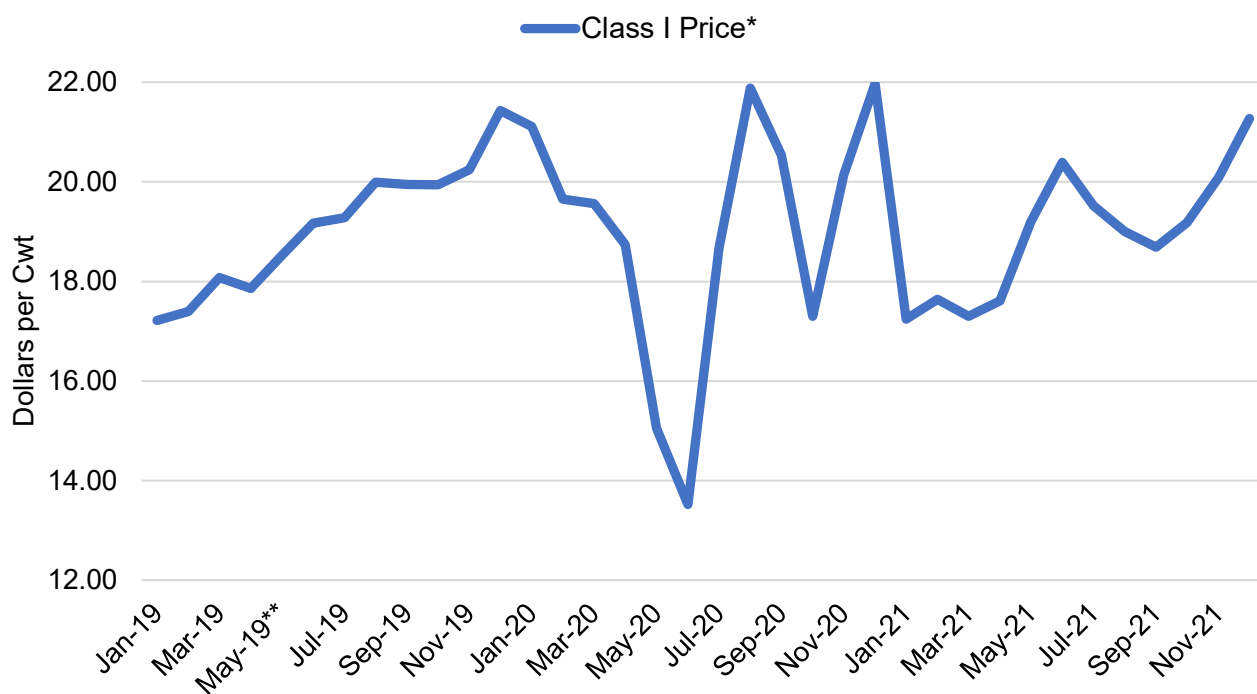
National Dairy Product Sales Report Weighted Average Prices, 2019-2021

	Butter Price	Cheese Price	Dry Whey Price	Nonfat Dry Milk Price
	\$/lb			
January	1.4548	1.6502	0.4595	1.1345
February	1.3586	1.5954	0.5060	1.1164
March	1.5898	1.5981	0.5537	1.1169
April	1.7814	1.7106	0.6135	1.1680
May	1.8107	1.8206	0.6501	1.2392
June	1.7934	1.6439	0.6437	1.2696
July	1.7401	1.5956	0.6050	1.2552
August	1.6998	1.5680	0.5617	1.2660
September	1.7725	1.6411	0.5336	1.2816
October	1.7746	1.7698	0.5447	1.3598
November	1.9503	1.7588	0.5825	1.4769
December	2.0641	1.7542	0.6391	1.5471
2021 Average	1.7325	1.6755	0.5744	1.2693
2020 Average	1.5808	1.9236	0.3621	1.0417
2019 Average	2.2431	1.7586	0.3799	1.0419



Class I and Advanced Prices at Los Angeles County, California, 2019-2021

	Advanced Pricing Factors			Class I Price		
	Butterfat	Class III Skim Milk	Class IV Skim Milk	Skim	Butterfat	Class I Price*
	\$/lb	\$/cwt	\$/cwt	\$/cwt	\$/lb	\$/cwt
January	1.5609	10.25	8.33	12.13	1.5819	17.24
February	1.5804	10.68	8.57	12.47	1.6014	17.64
March	1.4135	11.10	8.66	12.72	1.4345	17.30
April	1.6735	10.19	8.33	12.10	1.6945	17.61
May	1.9755	10.75	8.88	12.66	1.9965	19.20
June	1.9674	12.73	9.42	13.92	1.9884	20.39
July	1.9590	10.59	9.83	13.05	1.9800	19.52
August	1.9050	10.04	9.67	12.70	1.9260	19.00
September	1.8553	9.68	9.75	12.56	1.8763	18.69
October	1.9421	9.90	9.93	12.76	1.9631	19.18
November	1.9038	11.45	10.53	13.83	1.9248	20.08
December	2.1139	11.40	11.52	14.30	2.1349	21.27
2021 Average	1.8209	10.73	9.45	12.93	1.8419	18.93
2020 Average	1.7618	12.89	7.90	13.23	1.7828	19.01
2019 Average	2.5407	7.78	7.54	10.49	2.5617	19.09



* Excludes \$0.20 processor assessment, measured at 3.5% butterfat

** New Class I formula effective May 1, 2019

Class II Prices, 2019-2021

	Butterfat	Nonfat Solids	Skim	Class II Price*
	\$/lb		\$/cwt	
January	1.5611	1.0033	9.03	14.18
February	1.4446	1.0300	9.27	14.00
March	1.7246	1.0400	9.36	15.07
April	1.9566	1.0033	9.03	15.56
May	1.9921	1.0644	9.58	16.22
June	1.9711	1.1244	10.12	16.66
July	1.9066	1.1700	10.53	16.83
August	1.8578	1.1522	10.37	16.51
September	1.9458	1.1611	10.45	16.89
October	1.9484	1.1811	10.63	17.08
November	2.1611	1.2478	11.23	18.40
December	2.2989	1.3578	12.22	19.84
2021 Average	1.8974	1.1280	10.15	16.44
2020 Average	1.7137	0.9550	8.60	14.29
2019 Average	2.5158	0.9157	8.24	16.76



* Class II prices reported at 3.5% butterfat

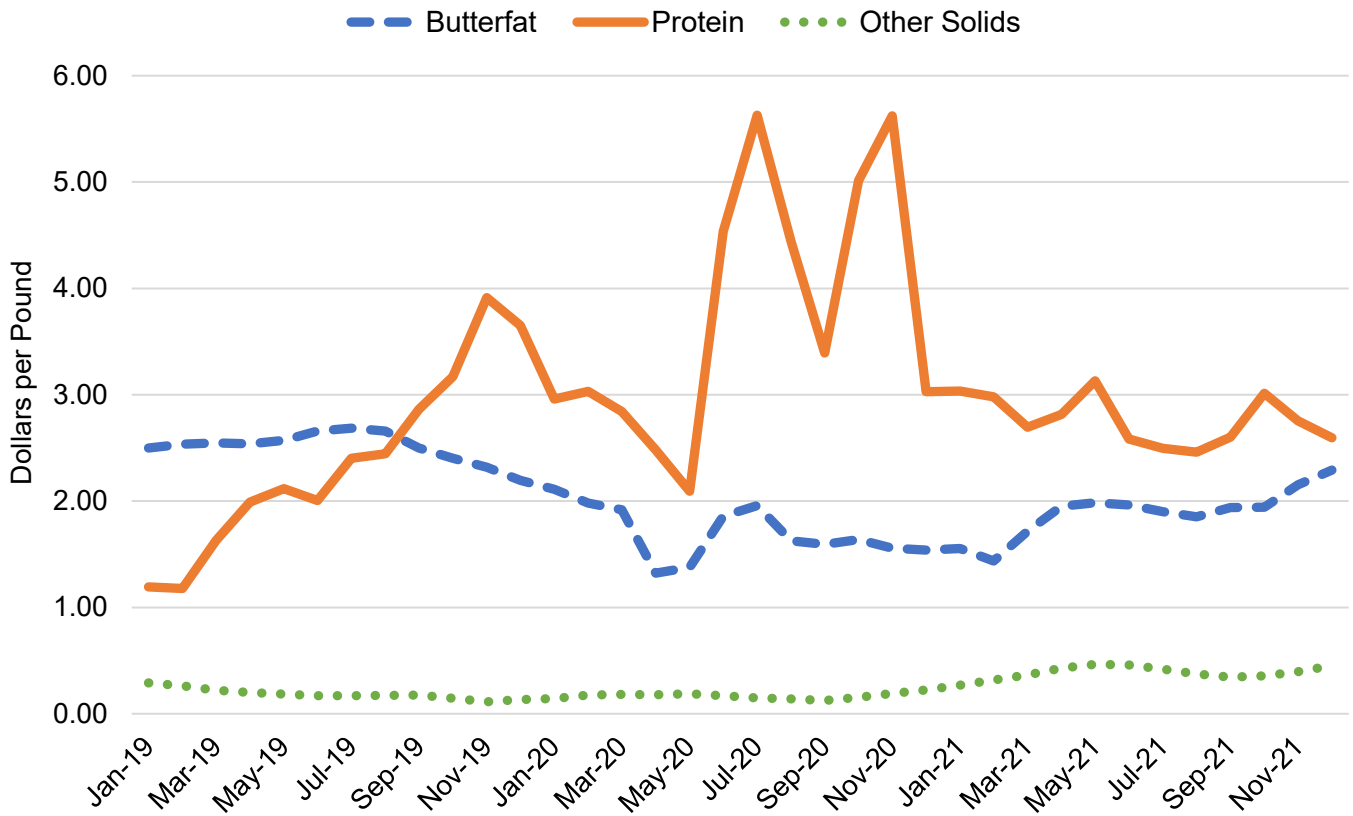
Class III Prices, 2019-2021

	Butterfat	Protein	Other Solids	Skim	Class III Price*
	\$/lb			\$/cwt	
January	1.5541	3.0355	0.2682	10.99	16.04
February	1.4376	2.9816	0.3161	11.11	15.75
March	1.7176	2.6954	0.3652	10.51	16.15
April	1.9496	2.8136	0.4268	11.24	17.67
May	1.9851	3.1307	0.4645	12.45	18.96
June	1.9641	2.5834	0.4579	10.71	17.21
July	1.8996	2.4957	0.4181	10.20	16.49
August	1.8508	2.4582	0.3735	9.82	15.95
September	1.9388	2.6010	0.3445	10.10	16.53
October	1.9414	3.0130	0.3560	11.44	17.83
November	2.1541	2.7536	0.3949	10.87	18.03
December	2.2919	2.5937	0.4532	10.71	18.36
2021 Average	1.8904	2.7630	0.3866	10.85	17.08
2020 Average	1.7067	3.7559	0.1678	12.63	18.16
2019 Average	2.5088	2.3796	0.1862	8.48	16.96



* Class III prices reported at 3.5% butterfat

Class III Component Prices, 2019-2021



Class IV Prices, 2019-2021

	Butterfat	Nonfat Solids	Skim	Class IV Price*
	\$/lb		\$/cwt	
January	1.5541	0.9570	8.61	13.75
February	1.4376	0.9391	8.45	13.19
March	1.7176	0.9396	8.46	14.18
April	1.9496	0.9902	8.91	15.42
May	1.9851	1.0607	9.55	16.16
June	1.9641	1.0908	9.82	16.35
July	1.8996	1.0765	9.69	16.00
August	1.8508	1.0872	9.78	15.92
September	1.9388	1.1027	9.92	16.36
October	1.9414	1.1801	10.62	17.04
November	2.1541	1.2960	11.66	18.79
December	2.2919	1.3655	12.29	19.88
2021 Average	1.8904	1.0905	9.81	16.09
2020 Average	1.7067	0.8651	7.79	13.49
2019 Average	2.5088	0.8654	7.79	16.30



* Class IV prices reported at 3.5% butterfat

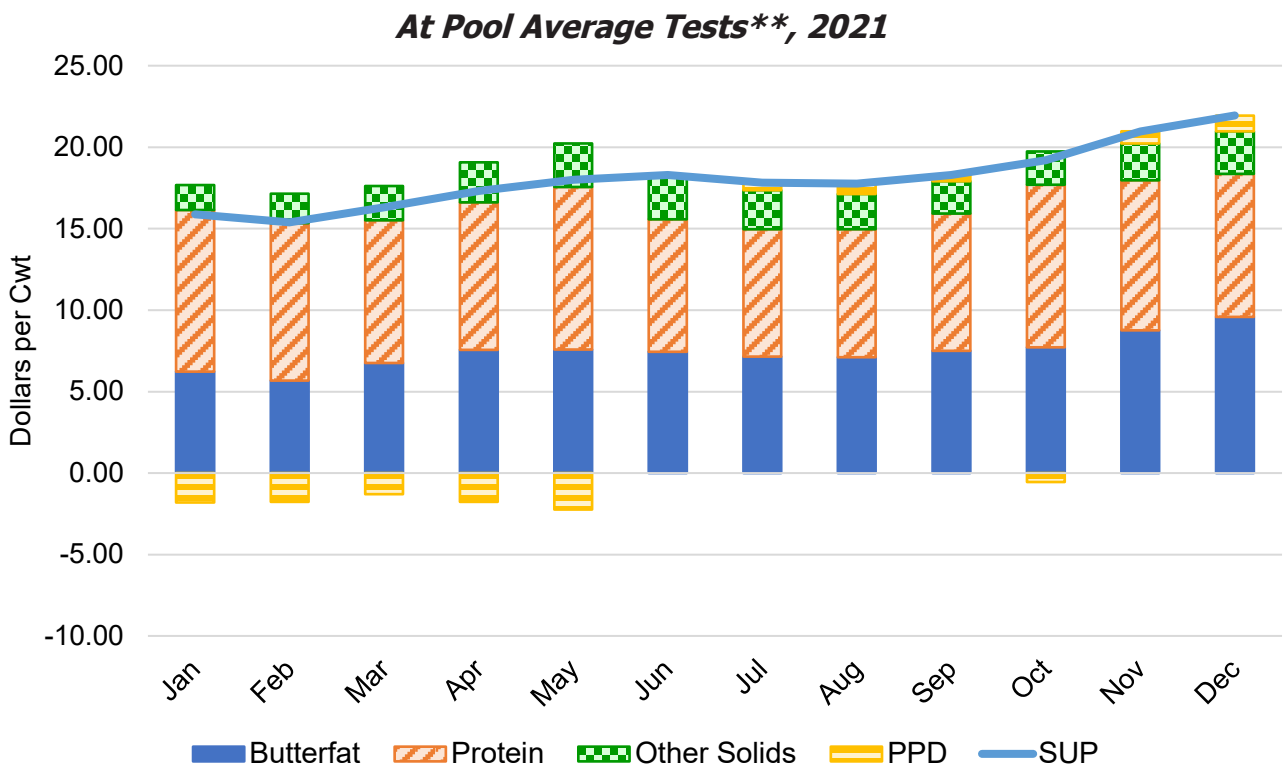
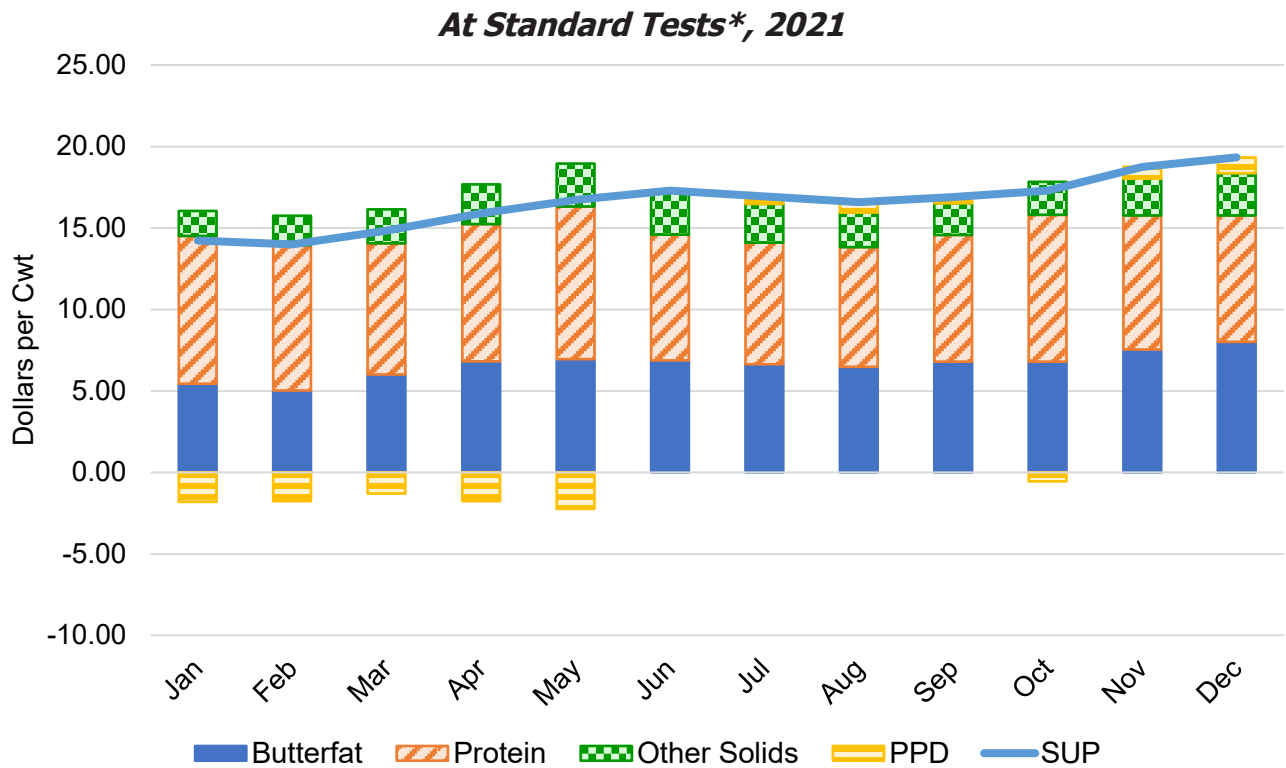
Producer Prices at Los Angeles County, California, 2019-2021

	Producer Price Differential	Statistical Uniform Price (Standard Tests)*	Statistical Uniform Price (Pool Average Tests)**	Butterfat	Protein	Other Solids
		\$/cwt		\$/lb		
January	-1.80	14.24	15.88	1.5541	3.0355	0.2682
February	-1.76	13.99	15.39	1.4376	2.9816	0.3161
March	-1.30	14.85	16.32	1.7176	2.6954	0.3652
April	-1.76	15.91	17.32	1.9496	2.8136	0.4268
May	-2.23	16.73	18.01	1.9851	3.1307	0.4645
June	0.09	17.30	18.30	1.9641	2.5834	0.4579
July	0.45	16.94	17.82	1.8996	2.4957	0.4181
August	0.64	16.59	17.76	1.8508	2.4582	0.3735
September	0.38	16.91	18.29	1.9388	2.6010	0.3445
October	-0.54	17.29	19.21	1.9414	3.0130	0.3560
November	0.73	18.76	20.97	2.1541	2.7536	0.3949
December	0.97	19.33	21.95	2.2919	2.5937	0.4532
2021 Average	-0.51	16.57	18.10	1.8904	2.7630	0.3866
2020 Average	-3.60	14.57	15.95	1.7067	3.7559	0.1678
2019 Average	-0.16	16.80	18.22	2.5088	2.3796	0.1862

* Reported at 3.5 percent butterfat, 2.99 percent protein, and 5.69 percent other solids.

** Reported at the monthly pool average component tests.

Contribution of Components to Statistical Uniform Price (SUP), 2021



* Reported at 3.5 percent butterfat, 2.99 percent protein, and 5.69 percent other solids.

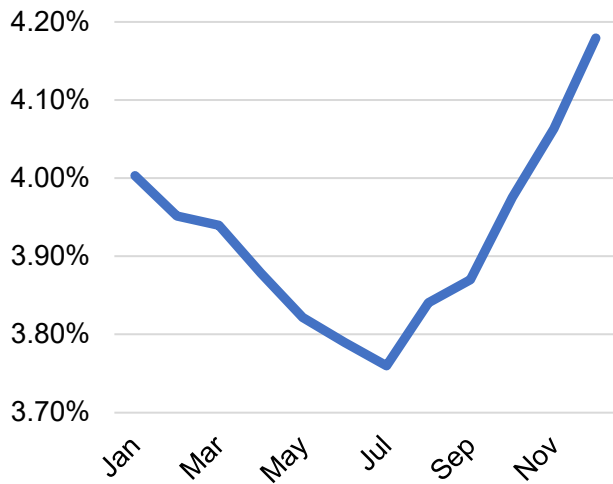
** Reported at the monthly pool average component tests.

Monthly Average Pool Tests of Producer Milk, 2021

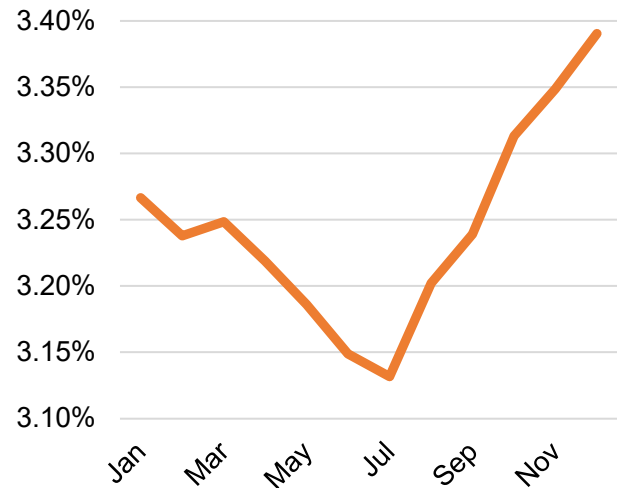
	Butterfat	Protein	Other Solids	Nonfat Solids
January	4.00%	3.27%	5.75%	9.01%
February	3.95%	3.24%	5.75%	8.99%
March	3.94%	3.25%	5.75%	9.00%
April	3.88%	3.22%	5.76%	8.98%
May	3.82%	3.19%	5.77%	8.95%
June	3.79%	3.15%	5.76%	8.91%
July	3.76%	3.13%	5.76%	8.89%
August	3.84%	3.20%	5.74%	8.94%
September	3.87%	3.24%	5.74%	8.98%
October	3.98%	3.31%	5.75%	9.06%
November	4.06%	3.35%	5.74%	9.09%
December	4.18%	3.39%	5.74%	9.13%
2021 Average	3.92%	3.24%	5.75%	8.99%
2020 Average	3.87%	3.19%	5.75%	8.94%
2019 Average	3.86%	3.21%	5.75%	8.96%

Monthly Average Pool Tests of Producer Milk, 2021 *(continued)*

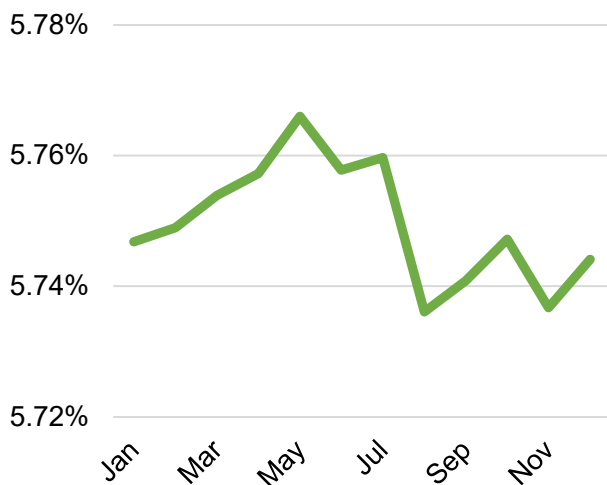
Butterfat



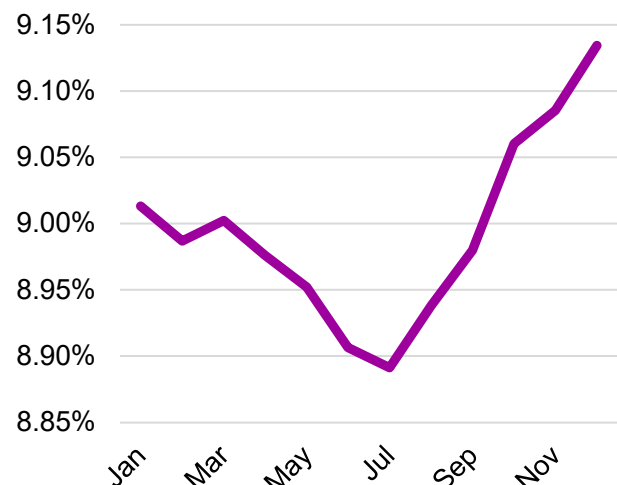
Protein



Other Solids



Nonfat Solids



Computation of Annual Weighted Average Price for Pooled Producer Milk, 2021

	<u>Product Pounds</u>	<u>Component Value</u>	<u>Total Value</u>
Class I— Skim	4,732,471,769	\$612,173,645.98	
Butterfat	115,181,196	212,053,824.62	
Less: Location Adjustment to Handlers		(9,795,184.92)	\$814,432,285.68
Class II— Butterfat	162,023,350	307,383,469.18	
Nonfat Solids	112,378,448	126,661,838.94	434,045,308.12
Class III— Butterfat	128,600,385	267,646,539.22	
Protein	120,773,645	317,569,995.22	
Other Solids	206,963,508	84,028,184.97	669,244,719.41
Class IV— Butterfat	527,372,780	971,783,725.69	
Nonfat Solids	1,258,073,652	1,321,158,494.24	2,292,942,219.93
Total Classified Value			\$4,210,664,533.14
Add: Overage—All Classes			731,029.68
Inventory Reclassification—All Classes			982,479.50
Other Source Receipts	578,732		6,546.21
Total Pool Value			\$4,212,384,588.53
Less: Value of Producer Butterfat		(1,763,765,344.25)	
Value of Producer Protein		(2,130,024,520.15)	
Value of Producer Other Solids		(528,192,434.59)	(4,421,982,298.99)
Total PPD Value Before Adjustments			(\$209,597,710.46)
Add: Location Adjustment to Producers			92,293,026.10
One-half Unobligated Balance—Producer Settlement Fund			9,567,462.51
Less: Producer Settlement Fund—Reserve			(10,517,011.93)
Total Pool Milk & PPD Value	23,803,673,056		(\$118,254,233.78)
Producer Price Differential		\$(0.50)	
Statistical Uniform Price*		\$16.56	

Total value of milk in the pool → **\$4,210,664,533.14**

Total Class III value of producer components → **(\$209,597,710.46)**

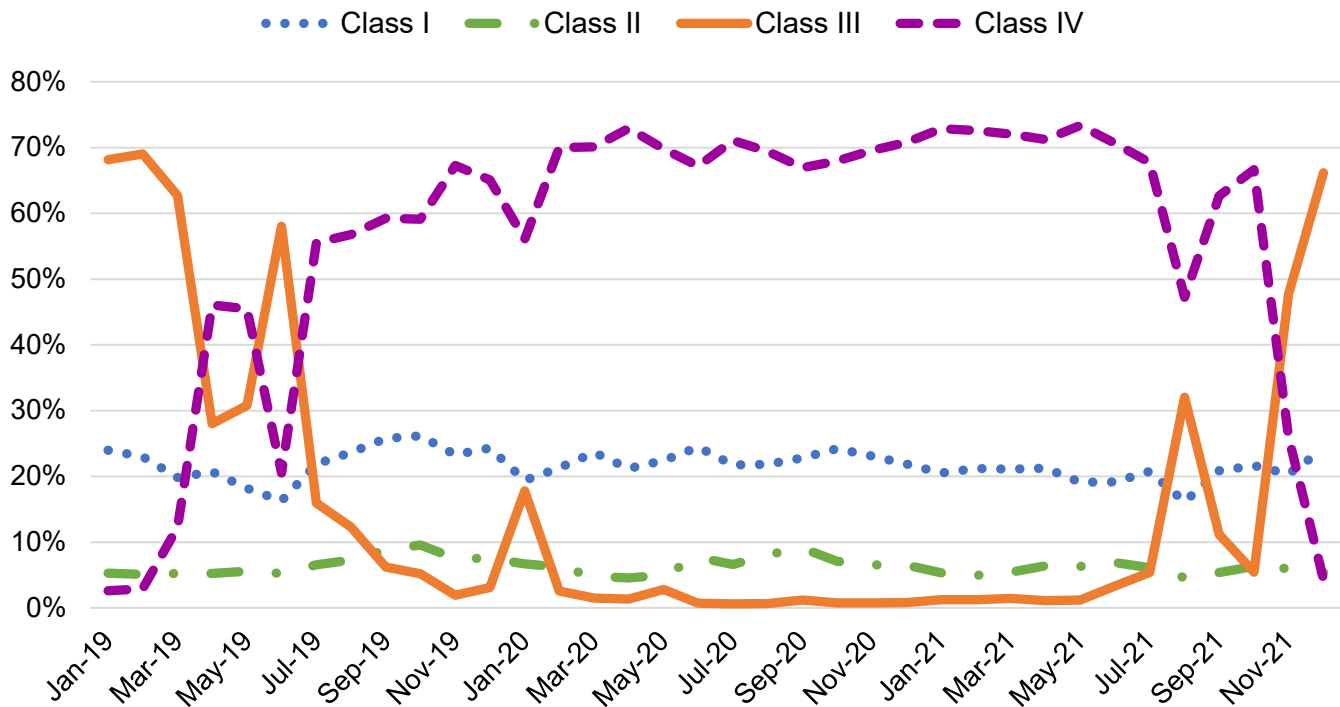
Value
from which
PPD per
hundredweight
is calculated

Calculated using the
2021 weighted average
Class III price--\$17.06
per cwt.--and the
weighted average PPD.

* Price at 3.5 percent butterfat, 2.99 percent protein, and 5.69 percent other solids.

Share of Monthly Pool Utilization by Class, 2019-2021

	Class I	Class II	Class III	Class IV
January	20.5%	5.3%	1.2%	72.9%
February	21.2%	5.0%	1.3%	72.6%
March	21.1%	5.4%	1.4%	72.0%
April	21.3%	6.4%	1.1%	71.2%
May	19.1%	6.3%	1.2%	73.4%
June	19.1%	6.9%	3.4%	70.6%
July	20.7%	6.1%	5.4%	67.7%
August	16.1%	4.6%	32.0%	47.2%
September	20.8%	5.4%	11.2%	62.6%
October	21.6%	6.3%	5.4%	66.7%
November	20.3%	6.0%	47.7%	26.0%
December	24.1%	5.4%	66.2%	4.3%
2021 Average	20.5%	5.8%	14.8%	58.9%
2020 Average	22.3%	6.6%	2.6%	68.5%
2019 Average	22.2%	6.6%	30.1%	41.1%



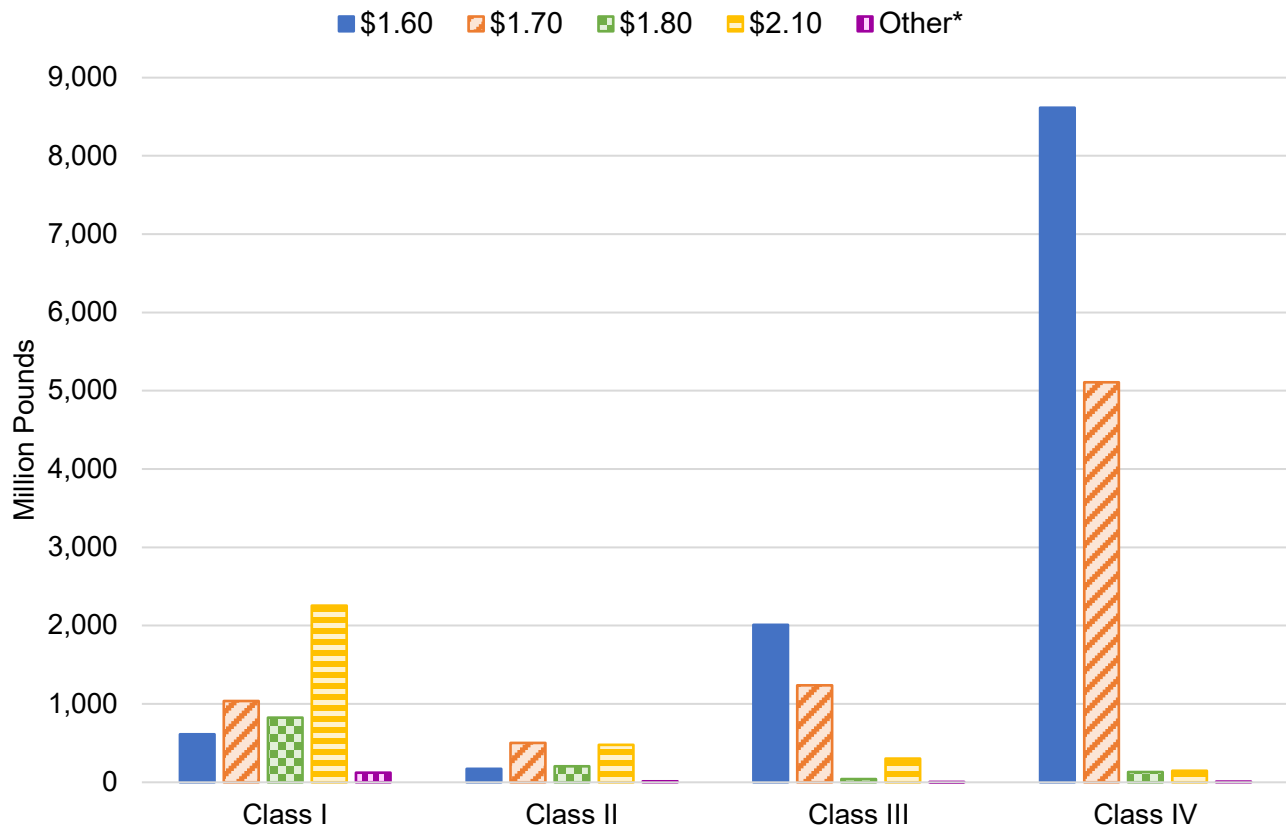
Monthly Pool Utilization by Class, 2019-2021

	Class I	Class II	Class III	Class IV
	million lbs			
January	413.62	107.37	24.95	1,468.29
February	389.55	90.91	23.05	1,333.26
March	429.76	110.74	29.22	1,467.42
April	406.72	122.47	20.96	1,363.06
May	388.15	128.07	24.00	1,489.83
June	369.16	132.88	64.68	1,362.59
July	381.58	112.81	99.37	1,246.33
August	409.77	117.03	814.09	1,199.71
September	396.53	102.50	212.23	1,192.29
October	409.58	119.23	102.98	1,263.58
November	422.37	124.11	990.45	538.77
December	430.85	96.19	1,182.52	77.49
2021 Average	403.97	113.69	299.04	1,166.89
2020 Average	426.50	125.02	56.11	1,309.41
2019 Average	443.44	130.49	640.22	808.50



Receipts of Producer Milk by Location Differential, 2021

Location Differential	Class I	Class II	Class III	Class IV
	million lbs			
\$1.60	611.59	171.43	2,009.24	8,612.77
\$1.70	1,035.17	503.65	1,236.60	5,107.21
\$1.80	825.30	201.72	41.40	130.09
\$2.00	R	R	R	R
\$2.10	2,255.40	476.95	300.07	146.97
Other*	120.19	10.56	1.19	5.58
2021 Total	4,847.65	1,364.31	3,588.50	14,002.63
2020 Total	5,117.97	1,500.29	673.27	15,712.95
2019 Total	5,321.28	1,565.87	7,682.68	9,702.06



* Other includes receipts from differentials outside the marketing area and from differentials listed as restricted. Differentials with restricted data are noted with an "R".

Class I Route Sales by Handlers Not Fully Regulated Under the California Order, 2019-2021

	Order No. 32 Central	All Other Orders*	Exempt Plants	Partially Regulated Plants	Total
	lbs				
January	12,333,991	21,850,307	404,007	5,922,204	40,510,509
February	10,669,592	18,723,653	322,138	6,512,443	36,227,826
March	11,638,041	25,399,050	363,918	7,558,889	44,959,898
April	11,502,223	23,067,517	341,472	8,069,312	42,980,524
May	9,679,603	23,653,295	360,465	6,369,758	40,063,121
June	11,018,473	24,291,300	300,440	8,173,405	43,783,618
July	12,117,261	24,459,240	310,279	5,737,755	42,624,535
August	11,193,353	25,195,650	359,889	6,834,609	43,583,501
September	11,911,035	23,259,476	357,045	6,133,609	41,661,165
October	11,734,714	23,295,635	419,188	6,414,947	41,864,484
November	10,863,521	25,179,270	324,003	5,418,880	41,785,674
December	10,970,065	25,526,840	330,079	7,021,156	43,848,140
2021 Total	135,631,872	283,901,233	4,192,923	80,166,967	503,892,995
2020 Total	117,647,677	266,059,027	6,509,033	78,125,330	468,341,067
2019 Total	62,064,449	260,535,105	6,894,121	56,150,692	385,644,367

* All Other Orders includes Order No. 1-Northeast, No. 5-Appalachian, No. 30-Upper Midwest, No. 33-Mideast, No. 124-Pacific Northwest, No. 126-Southwest, No. 131-Arizona, and Producer Handler plants.

Conventional Fluid Milk Products Sold in the Marketing Area by Pool Plants, 2019-2021

	Whole Milk	2% Reduced Fat ¹	1% Low Fat ¹	Fat Free ¹	Flavored Products ³	Lactose- Free ⁴	Other ⁵
million lbs							
January	134.22	117.45	44.34	15.43	10.58	16.28	3.97
February	118.70	111.83	41.93	14.05	10.76	15.40	4.30
March	131.28	122.83	49.42	15.54	12.64	17.58	4.79
April	125.12	116.17	46.65	14.79	13.30	15.00	4.85
May	123.72	113.93	44.71	14.72	14.82	15.41	4.89
June	124.56	104.73	38.64	13.90	9.67	13.54	4.82
July	128.23	106.13	35.66	14.24	8.34	17.18	4.69
August	130.01	108.57	40.86	15.32	18.73	14.89	4.58
September	125.94	105.74	41.97	15.41	23.78	16.37	4.79
October	130.90	111.65	42.02	15.89	25.94	18.68	7.56
November	131.52	111.11	38.24	15.52	22.15	18.47	11.58
December	142.12	119.39	38.19	15.79	18.24	19.53	10.12
2021 Total²	1,546.32	1,349.54	502.64	180.59	188.95	198.34	70.95
2020 Total²	1,662.21	1,490.34	539.41	201.74	169.68	174.67	62.37
2019 Total²	1,774.66	1,536.74	565.17	269.62	266.62	166.32	58.29

¹Includes fortified products.

²Total monthly volume utilized by Federal Order 51 pool plants.

³Includes flavored milk and flavored drink.

⁴Includes all lactose-free products regardless of fat content.

⁵Includes buttermilk and eggnog.

Organic Fluid Milk Products Sold in the Marketing Area by Pool Plants, 2019-2021

	Whole Milk	2% Reduced Fat	1% Low Fat	Fat Free	Flavored Products**
million lbs					
January	14.92	15.41	2.53	1.44	R
February	12.64	13.01	2.22	1.54	R
March	14.36	13.72	2.33	1.62	R
April	13.30	13.92	2.27	1.54	R
May	12.48	11.17	2.05	1.42	R
June	12.63	12.99	1.96	1.33	R
July	12.47	12.96	2.06	1.49	R
August	12.88	13.02	2.07	1.42	R
September	12.42	12.34	2.09	1.44	R
October	11.90	12.58	2.00	1.45	R
November	12.70	12.59	1.99	1.38	R
December	14.03	13.79	2.11	1.48	R
2021 Total*	156.73	157.48	25.66	17.55	8.49
2020 Total*	171.96	164.28	29.64	19.31	5.98
2019 Total*	169.75	147.05	33.09	15.79	12.75

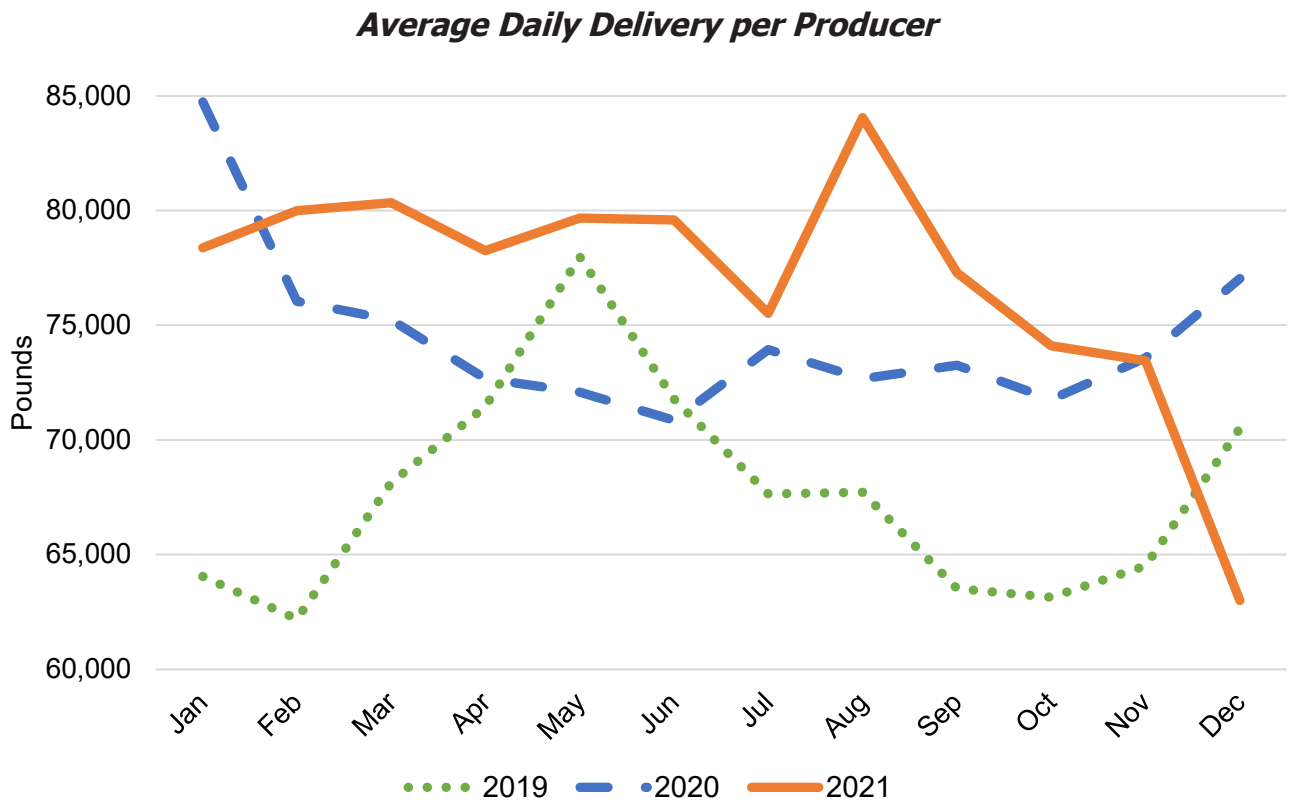
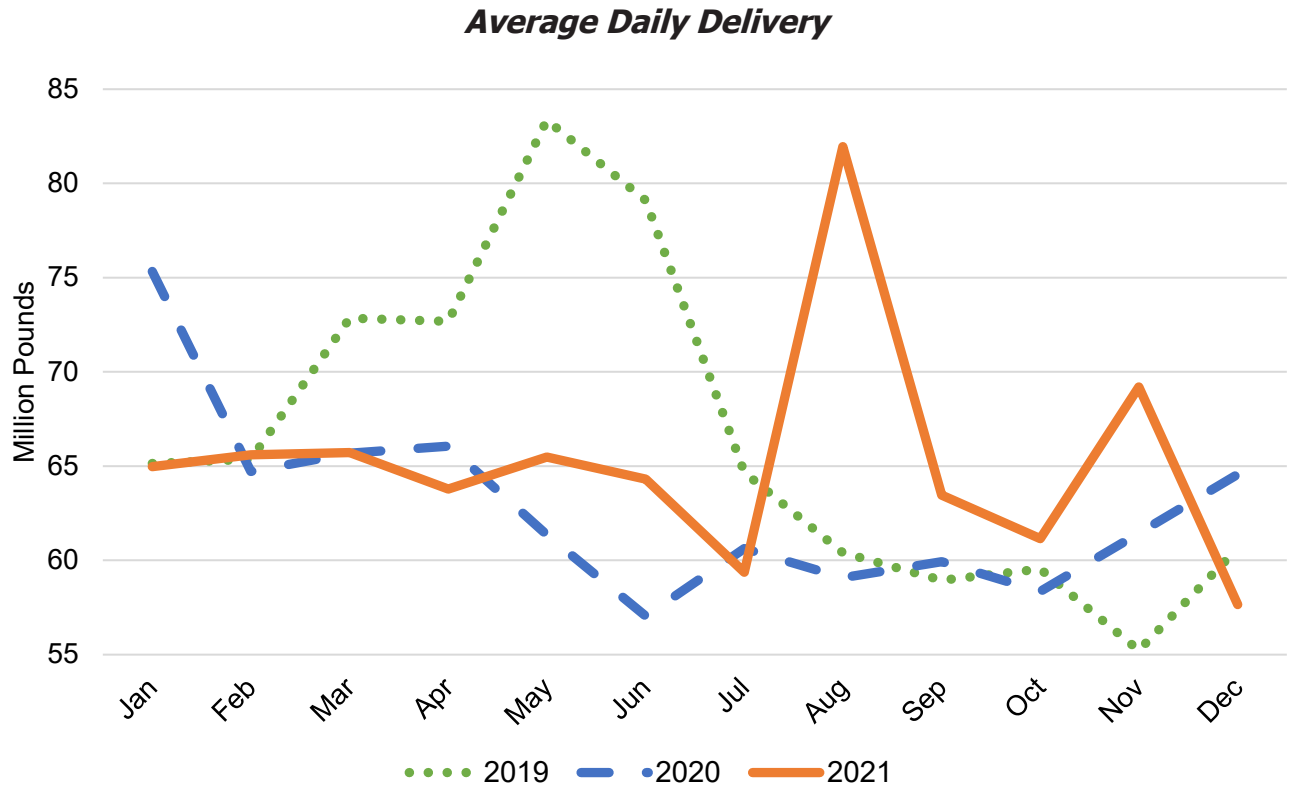
* Total monthly volume utilized by Federal Order 51 Pool Plants.

** Includes both whole and reduced fat flavored products. Volumes noted with an "R" are restricted to maintain confidentiality.

Average Daily Delivery of Producer Milk, 2019-2021

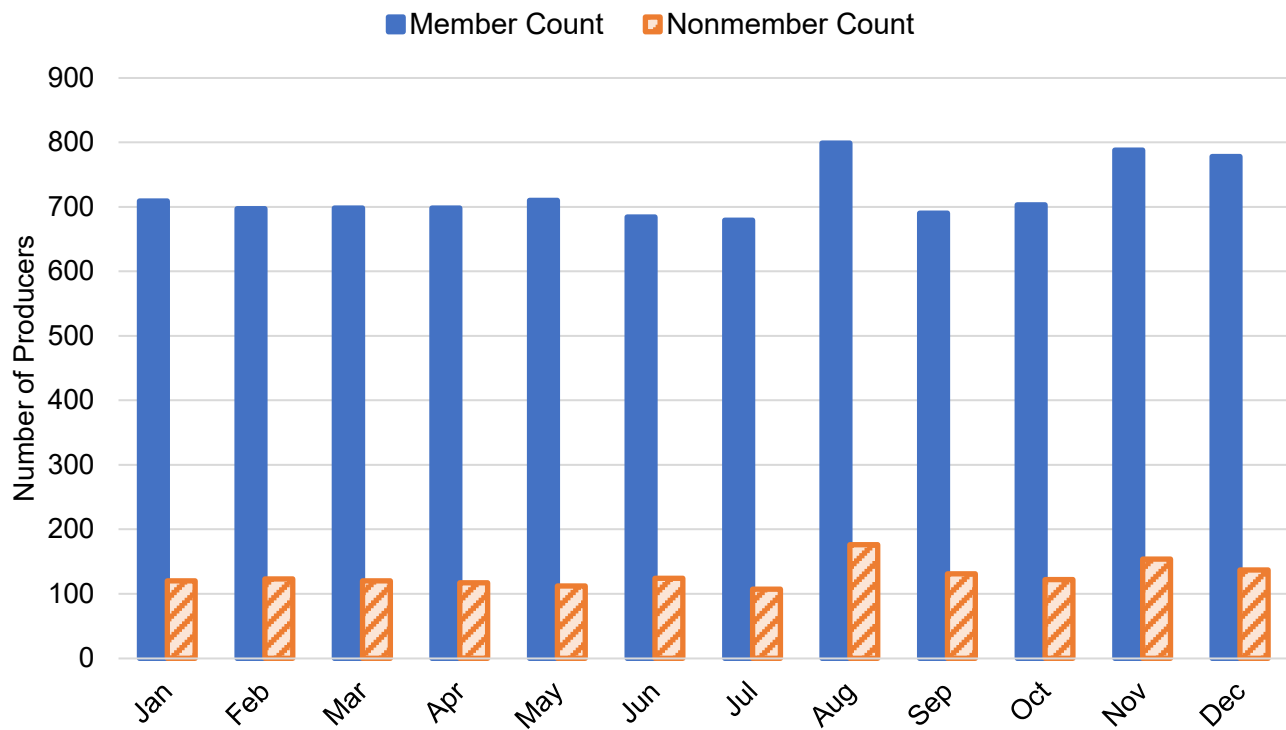
	Avg. Daily Delivery	Avg. Daily Delivery per Producer
	lbs	
January	64,975,116	78,378
February	65,598,942	79,999
March	65,714,512	80,336
April	63,773,767	78,250
May	65,485,639	79,666
June	64,310,130	79,592
July	59,357,998	75,519
August	81,955,119	84,057
September	63,451,989	77,286
October	61,141,264	74,111
November	69,189,623	73,450
December	57,646,440	63,002
2021 Average	65,216,711	76,970
2020 Average	62,845,010	74,489
2019 Average	66,488,950	67,718

Average Daily Delivery of Producer Milk, 2019-2021 *(continued)*



Cooperative Member and Nonmember Producer Counts, 2021

	Member Count	Nonmember Count	Total Producer Count
January	709	120	829
February	697	123	820
March	698	120	818
April	698	117	815
May	710	112	822
June	684	124	808
July	679	107	786
August	799	176	975
September	690	131	821
October	703	122	825
November	788	154	942
December	778	137	915
2021 Average	719	129	848
2020 Average	721	122	843
2019 Average	763	217	980



Animal Feed, Dumpage, and Other Uses*, 2019-2021

	Product	Butterfat	Percent of Pooled Pounds	Percent of Pooled Butterfat
	lbs		%	
January	9,064,394	320,326	0.45%	0.40%
February	12,502,277	462,115	0.68%	0.64%
March	11,891,435	429,585	0.58%	0.54%
April	4,920,880	129,930	0.26%	0.18%
May	8,747,126	339,099	0.43%	0.44%
June	3,954,880	127,841	0.20%	0.17%
July	2,091,920	43,794	0.11%	0.06%
August	2,077,693	33,656	0.08%	0.03%
September	3,479,707	77,160	0.18%	0.10%
October	3,095,084	51,683	0.16%	0.07%
November	3,440,709	71,588	0.17%	0.08%
December	3,853,131	79,905	0.22%	0.11%
2021 Average	5,759,936	180,557	0.29%	0.23%
2020 Average	4,957,072	157,167	0.26%	0.21%
2019 Average	1,922,681	42,386	0.10%	0.06%

* As defined in Section 1051.40 of the Order; skim milk and butterfat assigned and priced at the lowest corresponding month's class price.

Producer Receipts of Pooled Milk by State and County*, 2021

State and County	January		February		March		April		May		June	
	# Prod.	Milk Lbs	# Prod.	Milk Lbs	# Prod.	Milk Lbs	# Prod.	Milk Lbs	# Prod.	Milk Lbs	# Prod.	Milk Lbs
California												
Butte	R	R	R	R	R	R	R	R	R	R	R	R
Del Norte	R	R	R	R	R	R	R	R	R	R	R	R
Fresno	44	145,469,445	44	133,120,353	43	143,832,601	45	139,376,494	43	149,799,383	42	134,448,716
Glenn	14	23,788,288	14	21,865,533	14	24,493,675	14	22,931,888	14	23,831,664	14	20,581,095
Humboldt	15	4,487,464	19	4,024,478	15	4,325,337	15	5,129,770	16	5,250,763	15	5,106,085
Imperial	R	R	R	R	R	R	R	R	R	R	R	R
Kern	46	270,554,026	46	245,880,574	46	273,420,399	45	251,854,615	45	267,978,570	45	264,643,188
Kings	56	143,618,235	55	126,321,334	54	147,820,451	55	137,833,356	54	150,248,530	53	141,025,340
Los Angeles	R	R	R	R	R	R	R	R	R	R	R	R
Madera	30	102,998,212	30	95,927,791	30	106,791,815	29	103,304,106	29	105,988,245	28	99,086,211
Marin	17	7,436,689	17	6,499,738	17	7,173,937	17	6,901,715	17	6,848,581	17	6,087,700
Mendocino	R	R	R	R	R	R	R	R	R	R	R	R
Merced	102	217,591,025	99	197,520,166	100	218,350,420	99	215,150,231	103	220,253,451	109	205,618,335
Monterey	R	R	R	R	R	R	R	R	R	R	R	R
Placer	R	R	R	R	R	R	R	R	R	R	R	R
Riverside	19	56,591,283	19	48,571,295	19	51,051,370	19	53,574,716	19	55,163,668	19	55,347,778
Sacramento	17	22,417,308	17	21,082,999	17	22,500,302	17	21,265,543	17	22,292,934	17	20,540,545
San Bernardino	39	48,685,445	39	44,089,580	39	49,208,828	39	50,240,092	36	50,128,819	37	49,601,313
San Diego	R	R	R	R	R	R	R	R	R	R	R	R
San Joaquin	59	111,044,820	55	103,768,015	57	113,797,181	58	107,954,847	64	110,281,478	60	94,704,902
Santa Barbara	0	0	0	0	0	0	0	0	0	0	0	0
Siskiyou	0	0	0	0	0	0	0	0	0	0	0	0
Solano	R	R	R	R	R	R	R	R	R	R	R	R
Sonoma	48	32,058,636	48	29,875,488	47	31,707,695	48	30,815,245	47	31,545,587	48	32,216,362
Stanislaus	92	176,173,067	91	161,881,682	95	180,571,780	93	168,982,206	94	179,936,155	93	170,660,678
Tehama	R	R	R	R	R	R	R	R	R	R	R	R
Tulare	185	550,965,747	183	507,008,950	182	560,801,414	178	497,457,508	180	543,404,133	168	529,557,109
Yolo	R	R	R	R	R	R	R	R	R	R	R	R
Yuba	3	6,556,678	3	6,255,865	3	6,255,865	3	6,255,865	3	6,255,865	3	6,255,865
Other**	16	22,268,472	17	21,212,553	19	30,467,828	19	30,626,435	19	31,762,762	19	28,210,091
Total	802	1,942,704,840	796	1,774,906,394	794	1,966,315,033	790	1,843,398,767	797	1,954,714,723	784	1,857,435,448
Nevada												
Churchill	14	30,842,150	14	27,808,294	14	31,346,063	14	30,740,963	14	32,181,623	14	30,653,332
Lyon	3	23,130,370	3	20,057,365	3	23,685,515	3	23,768,845	3	25,753,695	3	25,875,555
Nye	4	15,516,212	4	13,297,000	4	15,106,740	4	13,758,940	4	15,629,660	4	13,853,930
Total	21	69,488,732	21	61,162,659	21	70,138,318	21	68,268,748	21	73,564,978	21	70,382,817
All Other States***	6	2,035,020	3	701,320	3	696,510	4	1,545,480	4	1,775,120	3	1,485,620
Grand Total*	829	2,014,228,592	820	1,836,770,373	818	2,037,149,861	815	1,913,212,995	822	2,030,054,821	808	1,929,303,885

* Producer receipts based on verified handler reports of pooled producers. Totals may not add due to rounding.
 ** To maintain confidentiality, counties with fewer than 3 producers have been consolidated into the "other" category and are included in totals. Counties with restricted data are noted with an "R".
 *** Represents data from the states of Idaho, New Mexico, Oregon, and Texas.

Producer Receipts of Pooled Milk by State and County*, 2021 (continued)

State and County	July		August		September		October		November		December		2021 Total ¹		
	# Prod.	Milk Lbs	# Prod.	Milk Lbs	# Prod.	Milk Lbs	# Prod.	Milk Lbs	# Prod.	Milk Lbs	# Prod.	Milk Lbs	# Prod.	Milk Lbs	Milk Lbs
California															
Butte	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
Del Norte	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
Fresno	41	131,347,623	50	180,617,943	39	122,827,641	39	127,734,129	39	127,734,129	54	158,355,573	56	131,857,735	1,698,787,636
Glenn	13	20,373,802	14	21,381,840	14	19,725,577	14	21,412,891	14	22,893,865	14	17,996,234	14	17,996,234	261,276,352
Humboldt	15	4,518,500	18	4,746,211	18	4,471,933	19	4,131,917	19	4,451,143	20	3,806,224	21	3,806,224	54,449,825
Imperial	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
Kern	45	263,677,357	44	271,946,225	45	250,840,301	45	255,642,084	45	248,249,280	46	248,249,280	44	207,588,798	3,072,275,417
Kings	52	133,381,597	81	282,091,164	65	144,044,573	61	139,120,870	61	139,120,870	84	217,896,160	88	226,035,869	1,989,437,479
Los Angeles	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
Madera	26	95,325,708	32	112,560,225	29	93,119,176	29	89,139,065	29	89,139,065	31	95,715,289	30	56,049,226	1,156,005,069
Marin	16	6,112,359	16	6,398,733	16	5,951,422	15	6,085,742	15	6,067,742	16	6,067,742	16	6,087,433	77,651,791
Mendocino	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
Merced	99	191,613,534	152	332,164,828	107	228,047,955	108	224,517,824	135	254,584,615	135	254,584,615	125	227,321,912	2,732,734,296
Monterey	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
Placer	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
Riverside	19	62,984,893	19	62,577,646	19	66,111,029	19	59,384,157	19	71,794,640	19	71,794,640	19	71,386,539	714,539,014
Sacramento	17	21,213,049	17	22,095,505	17	22,390,018	17	21,795,511	17	21,543,521	17	20,566,599	17	20,566,599	259,703,834
San Bernardino	35	53,940,028	35	50,685,663	34	49,080,412	35	43,709,621	35	49,078,872	31	49,078,872	32	49,550,266	587,998,939
San Diego	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
San Joaquin	57	94,902,984	74	137,220,264	63	113,418,372	58	103,863,346	58	103,863,346	70	138,252,113	67	115,566,786	1,344,775,108
Santa Barbara	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Siskiyou	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Solano	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
Sonoma	48	34,345,304	48	34,386,810	48	32,027,117	48	32,934,891	47	32,834,116	47	32,834,116	48	33,190,549	387,937,800
Stanislaus	91	167,058,845	133	245,174,424	92	180,360,499	90	175,238,135	90	175,238,135	121	203,648,074	103	148,981,405	2,158,666,950
Tehama	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
Tulare	169	457,139,282	198	671,752,564	173	472,261,878	184	491,287,788	184	491,287,788	197	487,473,595	195	407,421,722	6,176,531,690
Yolo	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
Yuba	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
Other**	18	31,814,713	21	36,298,533	19	32,118,648	17	29,403,259	17	29,403,259	20	34,082,301	20	35,298,857	363,564,452
Total	761	1,769,749,578	952	2,472,098,578	798	1,836,796,551	801	1,827,348,806	801	1,827,348,806	925	2,049,935,301	898	1,761,350,291	23,056,754,310
Nevada															
Churchill	14	31,332,653	14	31,712,837	14	30,818,510	14	30,758,757	14	30,758,757	5	6,825,599	5	6,080,344	321,101,125
Lyon	3	26,666,241	3	26,769,887	3	24,713,060	3	25,130,786	3	25,130,786	3	5,421,930	3	5,430,020	256,403,269
Nye	4	11,355,480	4	9,525,620	4	9,825,580	4	10,035,540	4	10,035,540	4	10,919,040	4	12,238,160	151,061,902
Total	21	69,354,374	21	68,008,344	21	65,357,150	21	65,925,083	21	65,925,083	12	23,166,569	12	23,748,524	728,566,296
All Other States***	4	993,980	2	501,760	2	1,405,960	3	2,105,294	3	2,105,294	5	2,586,814	5	1,940,840	17,773,718
Grand Total*	786	1,840,097,932	975	2,540,608,682	821	1,903,559,661	825	1,895,379,183	825	1,895,379,183	942	2,075,688,684	915	1,787,039,655	23,803,094,324

¹ Total represents sum of unrestricted data listed in prior months. Does not equal total pooled production in 2021 for restricted counties.

** Producer receipts based on verified handler reports of pooled producers. Totals may not add due to rounding.

*** To maintain confidentiality, counties with fewer than 3 producers have been consolidated into the "other" category and are included in totals. Counties with restricted data are noted with an "R".

**** Represents data from the states of Idaho, New Mexico, Oregon, and Texas.